



Up-to-date Practice Test with Latest Questions and Answers covering latest syllabus and topics of the exam. Makes you ready to face actual exam.



Industries-CPQ-Developer Practice Questions
Industries-CPQ-Developer Practice Test
Industries-CPQ-Developer Practice Exam
Industries-CPQ-Developer Exam Questions
Industries-CPQ-Developer Study Guide



killexams.com

Salesforce

Industries-CPQ-Developer

Salesforce Certified Industries CPQ Developer

ORDER FULL VERSION

<https://killexams.com/pass4sure/exam-detail/Industries-CPQ-Developer>



Question: 86

A company wants to charge different prices for a service depending on the bandwidth and network selected by the customer.

* If bandwidth is 1 GB and network is "Internet" the price is \$10/monthly and \$5/one-time-charge

* If bandwidth is 10 GB and network is "external," the price is \$20/monthly and \$0/one-time-charge

Which type of pricing should the developer configure to meet these requirements?

- A . Usage Pricing
- B . Context rules for pricing adjustments
- C . Cost and Margin Pricing
- D . Attribute Based Pricing

Answer: D

Question: 87

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it .

What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A . To create a child product with a cardinality of 1, 1, 1
- B . To create an Auto-Add product configuration rule and a Requires product configuration rule
- C . To set the Auto-Add and No Delete flags
- D . To create a configuration context rule

Answer: A

Question: 88

Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A . Product is available to limited set of customers.
- B . Product is available only to B2C customers.
- C . Product is available for a limited time.
- D . Product needs to be sold quickly.
- E . Product cost is increasing.

Answer: A,C,D

Question: 89

Which two use cases are supported using context rules?

- A . If a customer qualifies for a promotion
- B . If a penalty applies when cancelling a promotion
- C . Modifying product attribute values
- D . Requiring another product when a product is added to the cart
- E . When one product is added to the card another product is excluded
- F . Recommending another product when a product is added to the cart

Answer: D

Question: 90

A price list: (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A . Is always associated with a price book.
- B . Is used to create pricing variables.
- C . Contains price list entries.
- D . Can be a parent price list or child price list.
- E . Is the same as a price book.

Answer: A,C,D

Question: 91

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A . done
- B . vlcCart
- C . CpqAppHandler
- D . createCart
- E . getCartsltems
- F . getCartsProducts
- G . putCartsltems
- H . postCartsltems
- . checkout
- . submit

Answer: G

Question: 92

What does the selectable items element do in a Guided Selling OmniScript? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test

- A . Retrieves filtered products from the product catalog

- B . Lists products retrieved by the remote action
- C . Invokes the remote method postC arts Items
- D . Stores the filters for the products to be retrieved

Answer: B,C

Question: 93

Which type of action can be used in a Configuration/Validation Advanced Rule?

- A . Restriction
- B . Product Relationship
- C . Penalty
- D . Qualification

Answer: B

Question: 94

Which of these rule types can you use to ensure that a valid combination of products is added to the Can?

- A . Availability
- B . Compatibility
- C . Eligibility
- D . All of the above

Answer: B

Question: 95

What is CpQAppHancfler?

- A . The remote method used to filter products from the shared catalog
- B . An Angular directive within the persistent cart templates that contains CPQ loqk
- C . A specialized global Apex class that includes methods to perform CPQ functions
- D . An integration procedure invoked by the persistent cart that performs CPQ functions

Answer: C

Question: 96

Which of these is true for a time plan?

Note: This question displayed answer options in random order when takingthis Test.

- A . it has a start date.
- B . it has an end date.
- C . it has a length of time.
- D . it can be prorated.

Answer: C

Question: 97

Which of the following are the key technologies that power guided selling experience?

- A . Vlocity OmniScript
- B . Vlocity CPQ
- C . Vlocity Order Management
- D . Vlocity Account Manager

Answer: A,B

Question: 98

In Vlocity CME, if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A . EPCProductAttribJSONBatchJob, accessible in Vlocity University's training orgs via the Process Attributes button.
- B . ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- C . ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- D . ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.

Answer: A

Question: 99

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A . The price category
- B . The currency code
- C . The charge (amount)
- D . Whether the charge is a cost or price

Answer: B,C

Question: 100

How Can you Change the line item's configuration in Vlocity Cart?

- A . Delete and re-add the product
- B . Click the cart line item Actions menu and select Configure
- C . Update the product's attribute in Vlocity Product Console

D . Invoke Field Mapper

Answer: B

Killexams.com is a leading online platform specializing in high-quality certification exam preparation. Offering a robust suite of tools, including Exam Questions, practice tests, and advanced test engines, Killexams.com empowers candidates to excel in their certification exams. Discover the key features that make Killexams.com the go-to choice for exam success.



Practice Exam Questions Based on Current Exam Objectives

Killexams.com provides practice exam questions aligned with the latest official exam objectives and latest syllabus. Our content is reviewed and updated regularly to reflect recent changes announced by certification vendors. By studying these practice questions, candidates will cover the structure, difficulty level, and topics of the actual exam, helping them prepare more effectively and efficiently.

Comprehensive Practice Exams (PDF Format)

Killexams.com offers multiple-choice questions (MCQs) in easy-to-read PDF format, covering all major domains of the exam. Each PDF contains a structured collection of practice questions and verified answers designed to support focused study. These MCQs help candidates reinforce key concepts, identify knowledge gaps, and improve exam readiness through consistent practice.

Realistic Practice Tests (Online Test Engine & Desktop Test Engine)

To support hands-on preparation, Killexams.com provides practice tests through both an Online Test Engine and a Desktop Test Engine. These tools are designed to simulate a real exam environment, allowing candidates to practice under exam-like conditions, with latest syllabus and topics of the exam. Performance tracking, test history, and result analysis help users evaluate their progress and focus on areas that need improvement.

Risk-Free Purchase Policy

Killexams.com follows a transparent and customer-friendly purchase policy. If users are not satisfied with the study materials, they may request assistance or a refund in accordance with our published terms and conditions. This policy reflects our commitment to customer satisfaction, fairness, and confidence in our preparation resources.

Regularly Updated Content

Our practice question bank is reviewed and updated on an ongoing basis to stay aligned with the latest exam outlines and vendor updates. This ensures candidates are studying up-to-date, relevant material, and preparing with content that reflects current exam expectations, helping them stay confident and well-prepared.